# Q1 Webcast May 26, 2021



# **Participants**



Marty J Duvall
Chief Executive Officer



Klaas Bakker Chief Medical Officer



Anders Martin-Löf
Chief Financial Officer



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On 26 February 2021, the U.S. Food and Drug Administration ("FDA") approved PEPAXTO® (melphalan flufenamide, also known as melflufen), in combination with dexamethasone, for the treatment of adult patients with relapsed or refractory multiple myeloma, who have received at least four prior lines of therapy and whose disease is refractory to at least one proteasome inhibitor, one immunomodulatory agent, and one CD38-directed monoclonal antibody. This indication has been granted under accelerated approval based upon data from the HORIZON study. Melflufen is not approved by any other registration authorities.

Melflufen is an abbreviated form of the international non-proprietary name (INN) melphalan flufenamide

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## Q1 – Key takeaway messages

- US PEPAXTO launch is off to a strong start
  - 90% awareness among targeted customers
  - over 90% of top tier targets reached
- Net sales of SEK 19.4 M (\$2.3M) in March and SEK 28.0 M (\$3.3M) in April
- PEPAXTO is on track with high performing analogues in RRMM
  - ~100 unique accounts
- Phase 3 OCEAN study positive topline results released
  - Head-2-Head success versus pomalidomide the most used drug in RRMM
- On a path to make PEPAXTO a foundational treatment in RRMM



# Q1 - Agenda



PEPAXTO – Launch success and building momentum – Marty Duvall



R&D Update | OCEAN topline results and key R&D highlights – Klaas Bakker



Financial Update – Quarterly results, milestones and news flow – Anders Martin-Löf



Q&A – Oncopeptides team



# **PEPAXTO**

Launch success and building momentum – Marty Duvall, CEO



# PEPAXTO granted accelerated approval on February 26 by FDA Offers hope to RRMM patients with high unmet needs

- Initial label targets patients with relapsed or refractory multiple myeloma
  - whose disease is refractory to at least;
    - one proteasome inhibitor,
    - one immuno-modulatory agent
    - one CD38-directed antibody,
  - who have received at least four prior lines of therapy
- FDA approval based on a sub population of the HORIZON study (n=97)
   with high unmet medical of which 41% had extramedullary disease (EMD)
- Commercial drug available to patients beginning from March 15





# Account-based approach to ensure optimal customer experience



Medical Science Liaisons (~10) Oncology Nurse Educators (~7)

Oncology Account Managers

**(~40)** 

Overall account lead and lead point of contact

Key Customer Marketers (3)



National Account Executives



HQ Based Functions





# **PEPAXTO strategy - Two-pronged approach**Becoming a foundational treatment in RRMM

Driving change in today's RRMM treatment paradigm where drug classes are "recycled"

# Existing classes IMIDs

- Thalidomide (1999)
- Lenalidomide (2003)
- Pomalidomide (2013)

#### PIs

- Bortezomib (2003)
- Carfilzomib (2012)
- Ixazomib (2015)

#### **CD-38**

- Daratumumab (2015)
- Isatuximab (2020)



New classes/MoA

PEPAXTO (2021)

Belantamab (2020)

Selinexor (2019)

Ide-cel (2021 EST)

Become the treatment of choice

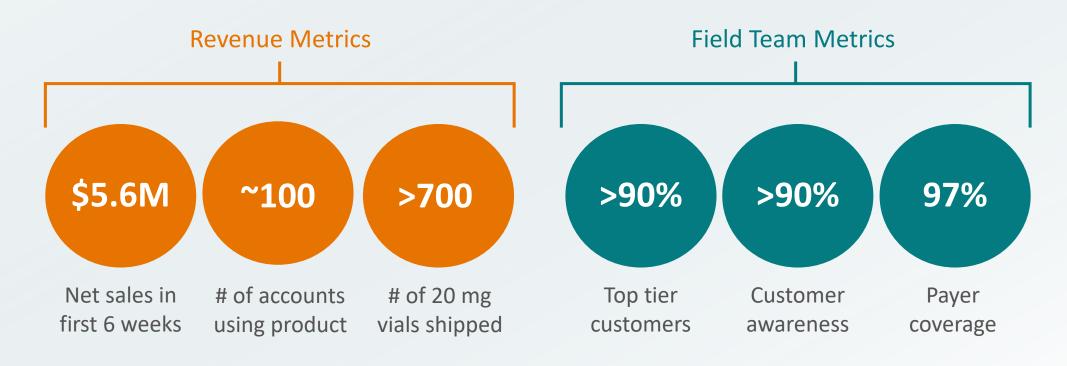
for appropriate and indicated patients

Expand market for new MOAs and minimize "recycling" of failed drug classes

Today Future



# **PEPAXTO** off to a strong start first six weeks





# Early adoption of PEPAXTO into NCCN Guidelines builds confidence



Stockholm, Sweden

Press release March 22, 2021

# Oncopeptides announces that PEPAXTO® is included in new Multiple Myeloma guidelines of National Comprehensive Cancer Network®

STOCKHOLM — March 22, 2021 — Oncopeptides AB (publ) (Nasdaq Stockholm: ONCO), a global biotech company focused on the development of therapies for difficult-to-treat hematological diseases, today announces that PEPAXTO® (melphalan flufenamide) has been included in the new Multiple Myeloma Clinical Practice Guidelines of the National Comprehensive Cancer Network® (NCCN) in Oncology. PEPAXTO, in combination with dexamethasone, was granted accelerated approval by the FDA on February 26, 2021, for the treatment of adult patients with relapsed or refractory multiple myeloma who have received at least four prior lines of therapy and whose disease is refractory to at least one proteasome inhibitor, one immunomodulatory agent, and one CD38-directed monoclonal antibody.

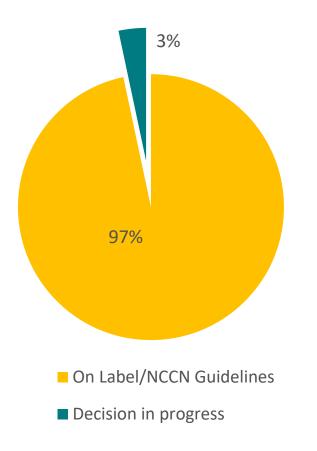
"The NCCN Guidelines are a trusted resource for clinicians in the management of oncology patients," says Marty J Duvall, Chief Executive Officer at Oncopeptides AB. "We are grateful that melphalan flufenamide is included in these guidelines and believe that they will facilitate the management of previously treated multiple myeloma patients, who need additional treatment options".



Category 2A: Based upon lower-level evidence, there is uniform NCCN consensus that the intervention is appropriate.



# **Nearly 97% of payers covering PEPAXTO on label or better**



- Nearly 400 payer interactions to date including NCCN, CAC, Drug Utilization Review meetings, P&T, others
- Nearly 50 published commercial medical policies to label covering nearly 75 million lives
- 7 published FFS Medicare MACs policies to label covering 100% of medical lives
- PEPAXTO Medicaid National Drug Rebate Agreement was effective as of April 1
- PEPAXTO is listed in 98% of EMR systems by April 30

No reimbursement challenges to date!



# Impressive breadth of use of PEPAXTO

## Including leading academic centers and community practices

### **Nearly 100 unique accounts ordered PEPAXTO**









































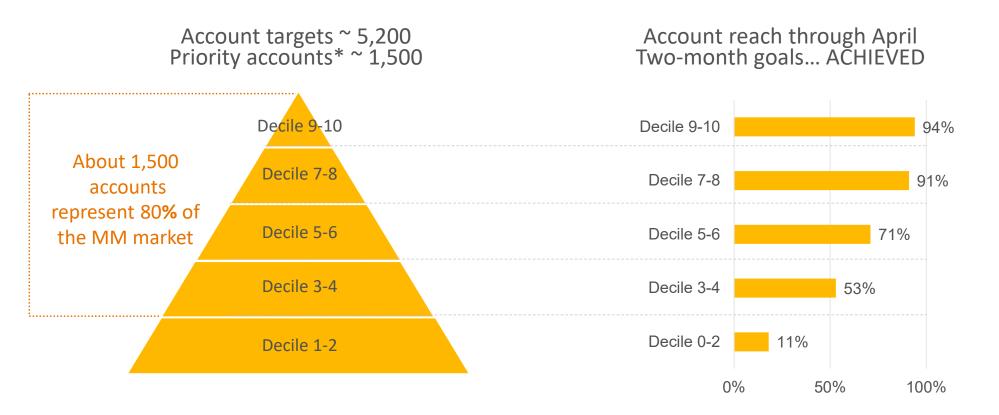








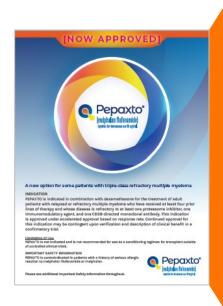
# More than 90% of top 4 decile accounts reached





# **PEPAXTO** messaging based on customer insights

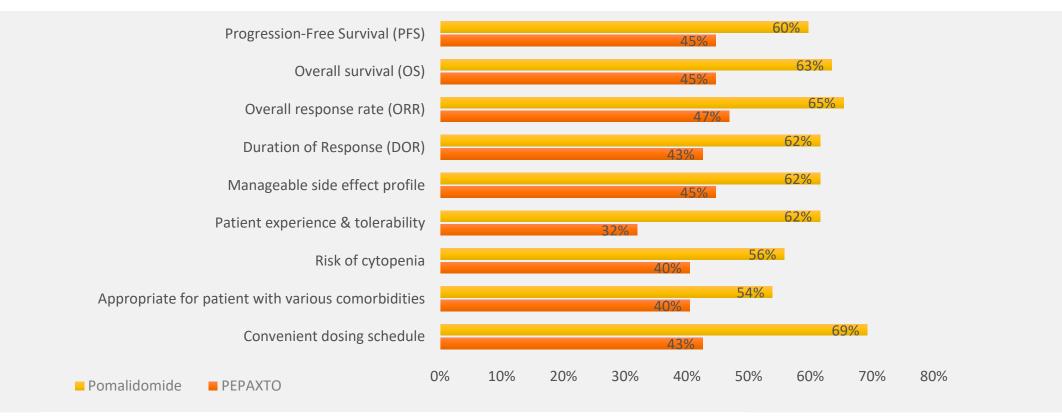
#### Unique MOA, balance of efficacy and tolerability and convenient dosing schedule



Unmet needs	<ul> <li>Growing population of refractory patients, resistant to existing classes</li> <li>Existing need for new mechanisms of action</li> </ul>			
Unique mechanism of action	<ul> <li>PEPAXTO is the first anticancer peptide drug conjugate (PDC)</li> <li>MoA allows cytotoxic payload to be delivered directly into tumor cells</li> </ul>			
Efficacy in study population	<ul> <li>ORR of 24% in subset of triple-class refractory patients (TCR)</li> <li>Efficacy in heavily pretreated patient population</li> <li>Patients studied had medium 6 lines of prior therapy</li> </ul>			
Clear indication and eligibility	<ul> <li>Patients previously received a PI, IMiD and anti-CD38 (TCR)</li> <li>Eligible for patients with 4 prior lines of treatment</li> </ul>			
Manageable safety profile	Hematologic AEs; managed by dose modifications and supportive care Low rates of bleeding events, infections and hospitalizations			
Convenient dosing schedule	<ul><li>Once monthly dosing</li><li>30-minutes infusion</li></ul>			



# Market perceptions: PEPAXTO vs Pomalidomide\* OCEAN study results expected to boost perception of PEPAXTO

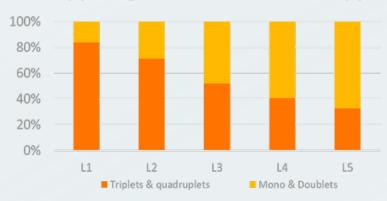


<sup>\*</sup>Data from proprietary market research study (April 2021). Based on a survey of appr. 60 physicians rating products across attributes on a 7-point Likert scale. Results shown are the % of physicians rating it a 6 or 7.



# PEPAXTO well positioned for community-based care

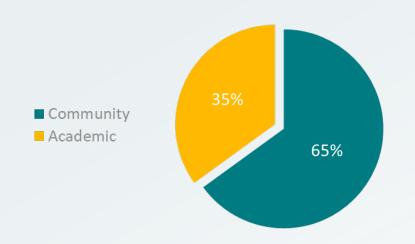
# Use of Doublet "Mono and Doublet" therapy is higher in later lines of therapy



Source: Kantar Health 2020 report, Team Analysis

- Efficacy in later lines of therapy
- Manageable safety profile
- Convenient administration and better compliance

#### **PEPAXTO Accounts - Community vs Academic**

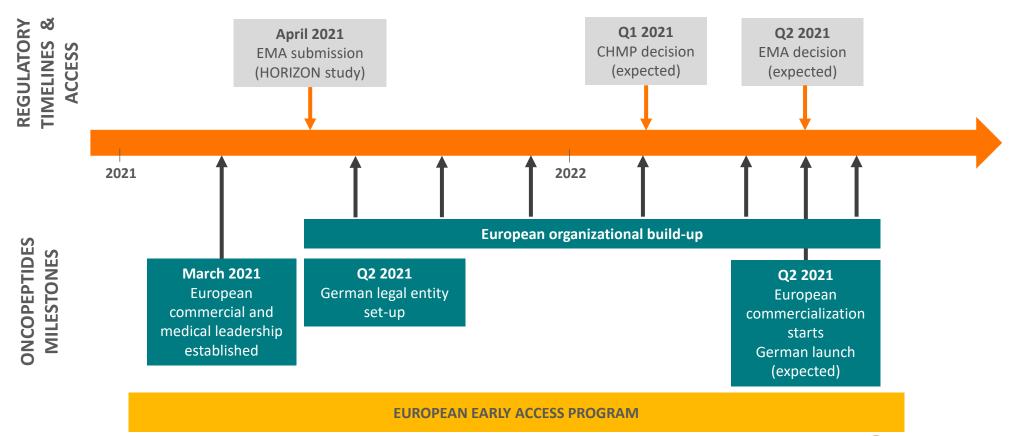


Based on users in the first 6 weeks of sales



# **Building the European Organization**

Goal to start commercialization in Q2 2022



# **OCEAN and LIGHTHOUSE opportunity**

### **OCEAN**

Pomalidomide is a \$3.1b product in a \$13b RRMM market

~\$600m US sales in 2020 or ~40% of Pom use is attributed to PomDex doublet use in RRMM

A positive OCEAN trial stands to gain share in the 3L+ setting, taking from PomDex and other doublettherapies, with doublet use making up a majority (~55%) of 3L+ treatments



Darzalex has grown quickly into a \$4.2b product driven by increased combination use in the US

~\$600m US sales in 2020 or ~40% of Pom use is attributed to DaraPomDex triplet use in RRMM

While majority of Dara is currently used in combination regimens with other agents, single agent Dara is used in 5-10% of RRMM in the US

Our trials are linked to the largest drugs WW in MM







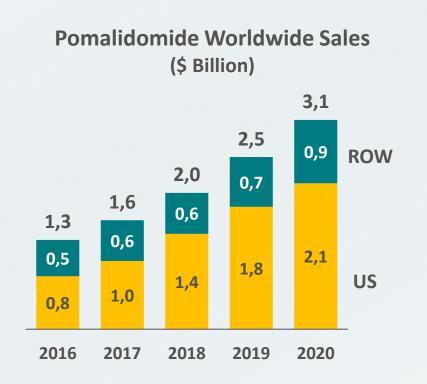
# Clinical program drives label expansion

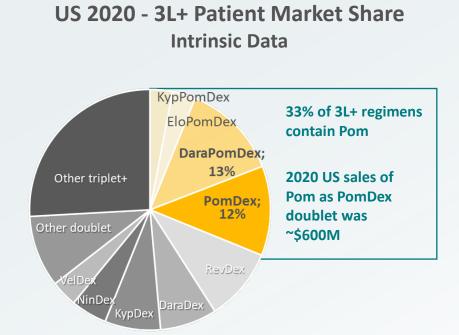




# Pomalidomide is the largest drug in RRMM

# PomDex and PomDex combos comprising 33% of US share

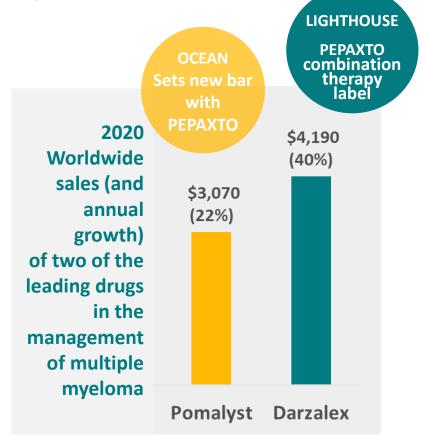






PEPAXTO's emerging profile has significant potential in RRMM

- OCEAN Sets new bar with PEPAXTO with positive head-to head data
  - Strong efficacy profile as a doublet in 3<sup>rd</sup> and 4<sup>th</sup> line
- LIGHTHOUSE First opportunity to expand label as part of a triplet regimen in RRMM
  - Opportunity to establish data in combination with the other workhorse drug in multiple myeloma





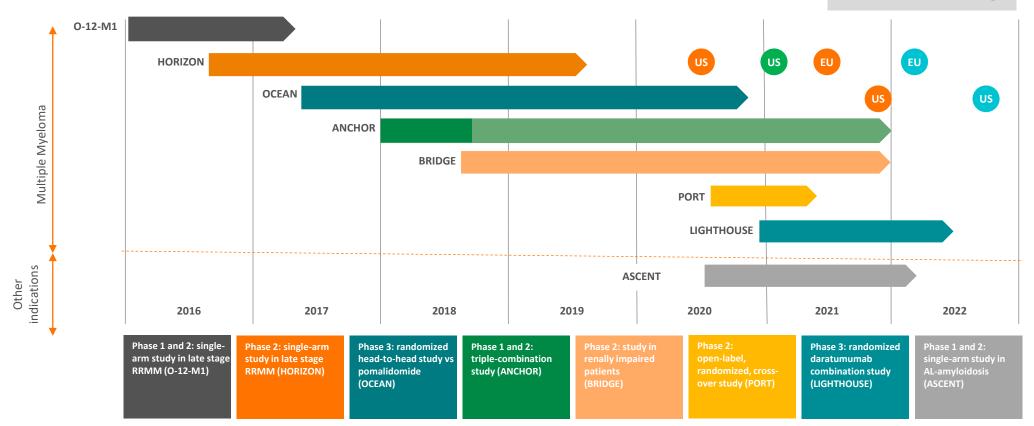


OCEAN Topline Results and Key R&D Highlights – Klaas Bakker, MD, PhD, CMO



# Melfufen clinical development program





The arrows show First Patient In (FPI) and estimated Last Patient In (LPI)



# **OCEAN DATA – Topline results**



Primary endpoint – Progression Free Survival (PFS)

	Hazard Ratio (95% CI)	P-Value	Relative mPFS improvement	Outcome
Independent Review Committee (IRC)	0.817 (0.659-1.012)	0.064	+41%	Non-Inferiority
Investigator Assessed Results (I-A)	0.790 (0.639-0.976)	0.029	+42%	Superiority

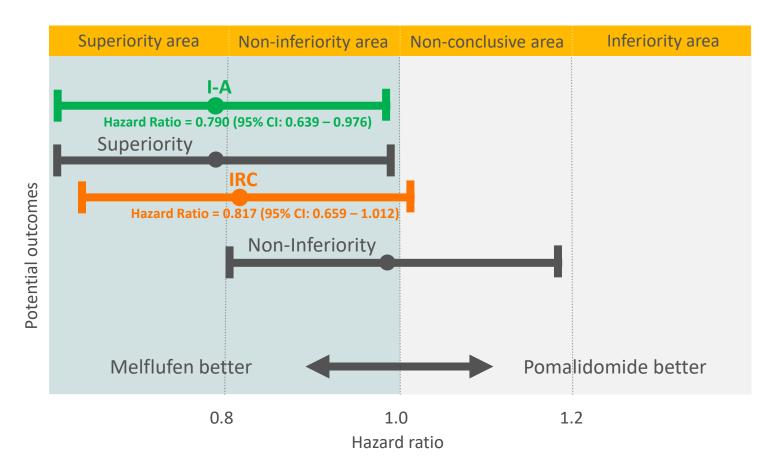
• Overall Response Rate 32.1% for melflufen vs 26.5% for pomalidomide



## **Putting the OCEAN outcome into perspective**



IRC HR "non-inferiority" and Investigator Assessment HR "superiority"





# **OCEAN DATA – Safety summary**



- Safety profile of melflufen was in line with previous studies
- Pomalidomide had slightly more infections than melflufen
- Similar levels of other non-hematologic toxicities were observed
- Discontinuation rates for AEs were similar in both arms



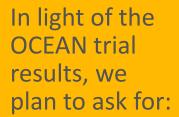
# What does that mean for engaging FDA and US PEPAXTO label?

We are currently in the process of engaging FDA on the OCEAN data

Presentations at key conferences

Publication in progress

We plan to file for supplementary NDA in Q4 2021



- Label change (new indication)
- Full approval (fulfill requirements for the accelerated approval)

We continue and focus on our commercialization efforts with PEPAXTO in the US











## **LIGHTHOUSE – Confirmatory phase 3 study**



#### Randomized phase 3 study in RRMM

- Melflufen + subcutaneous daratumumab vs daratumumab alone
- Based on positive data from ANCHOR (ORR 73%, m PFS 12.9 months)

#### **Objectives**

• Increase market potential – expand label for melflufen in combination with daratumumab



## **Upcoming presentations at EHA 2021**



- Melflufen option in patients with renal impairment
  - Bridge (op-107): a phase 2 pharmacokinetic study of melflufen plus dexamethasone in patients with relapsed/refractory multiple myeloma and impaired renal function



- Breaking new ground with new indications
  - Melflufen demonstrates high efficacy in cytarabine and venetoclax resistant Acute Myeloid Leukemia models
  - Melphalan flufenamide is a highly potent anti-neoplastic agent in high risk Diffuse Large B-Cell Lymphoma
- New Mode of Action
  - Melflufen rapidly accumulates within tumor cells and distributes an alkylating payload to the nucleus and mitochondria



# **Upcoming presentations at ASCO 2021**



 ANCHOR (op-104): melflufen plus dexamethasone and bortezomib in relapsed/refractory multiple myeloma patients



 LIGHTHOUSE (op-108): a phase 3 study of melflufen in combination with dexamethasone and daratumumab in relapsed/refractory multiple myeloma patients



 A pooled analysis of the O-12-M1 and HORIZON studies: melflufen plus dexamethasone in relapsed/refractory multiple myeloma patients (RRMM) who are exposed or refractory to prior alkylators





### Planned future studies in new indications

Acute Myeloid Leukemia (AML) High unmet medical need – limited survival – OS less than a year

Phase 1/2 study in relapsed patients

FPI expected H2 2021

Relapsed Diffuse Large B-cell Lymphoma (DLBCL) High unmet medical need – limited survival

Phase 1/2 study in relapsed high-risk patients

FPI expected H2 2021

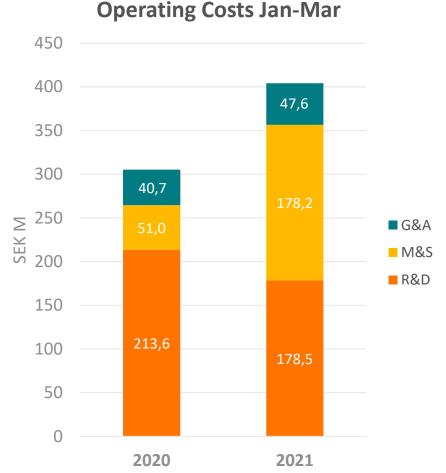


# FINANCIAL UPDATE

Quarterly Results, Milestones and News Flow – Anders Martin-Löf, CFO



# Financial Results for January – March 2021



- Revenues amounted to SEK 19.4 M (-)
  - Two weeks of sales in the quarter
  - Gross margin of 98%, slightly elevated due to sales of drug batch recognized as cost pre submission acceptance
- Operating loss increased to SEK 347.9 M (loss: 287.3) for Jan-Mar
  - R&D decreased primarily due to less cost in OCEAN- and HORIZON projects
    - OCEAN SEK 49 M (78)
  - Number of co-workers increased to 294 (121) as of March 31
    - 138 (18) in US subsidiary
- Cash flow from operating activities neg. SEK 386.7 M (neg. 312.8)
  - Neg. exchange rate effect of SEK 83.9 M
- Cash position was SEK 372.5 M (617.8) as of Mar 31, 2021, SEK 1,411.4 proforma including raise closed in April
  - Directed share issue raising SEK 1,106 M before issue costs of SEK 67 M executed in March but completed in April
  - €40 M EIB loan facility unutilized



## **News flow**

# Value drivers and major milestones

Q1 2021 Q2 2021 Q3 2021 Q4 2021 2022 EMA file accepted for **Presentation OCEAN** Pepaxto conditional approval OCEAN **Accelerated US** Program (EU) opened Commercial launch in LPI PORT LPI ASCENT the US **Topline results OCEAN** LPI ANCHOR indication on OCEAN FPI COAST (OPD5) **IND Submission (NCE)** EHA data update Final results ANCHOR



# **New reporting dates 2021**

Interim report Q2 August 19

• Interim report Q3 November 4



# Addressing a growing unmet medical need



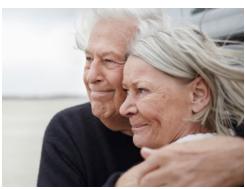


















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